



European Commission
DIRECTORATE GENERAL ENTERPRISE AND INDUSTRY



Lead markets and public procurement: *Joining up to foster innovation*

INNO-Views Policy Workshop
The Hague, 3 – 4 July 2008

This workshop is supported by PIANOo



Overview

July 3rd

11:30 – 13:00 Session 1: Public procurement in support of innovation

14:00 – 17:30 Session 2: Public procurement networks in support of the Lead Market Initiative

20:30 Workshop Dinner

July 4th

09:00 – 14:30 Session 3: Scope and activities of public procurement networks in support of the lead market areas

Session 1: Public procurement in support of innovation

11:30 – 11:45 Wouter Stolwijk: Welcome address

11:45 – 12:00 Peter Dröll: Introduction to the workshop / scope

12:00 – 12:10 Linda De Bie: The public procurement framework for innovation

12:10 – 12:30 Jonathan Denison Cross: UK government policy on innovation in public procurement

12:30 – 12:50 Joep Frijdal: Procurement networks and innovation: Experiences from the STEPPIN project

12:50 – 13:10 Marc van der Burg: Intellectual property rights and public procurement

13:10 – 14:00 Lunch buffet

Session 2: Public procurement networks in support of the Lead Market Initiative

14:15 – 14:30 Henriette van Eijl: The Lead Market Initiative

14:30 – 14:45 Questions & Answers

14:45 – 15:00 Sven-Erik Hargeskog: Innovative procurement practices supporting innovation – findings of the OMC-PTP project

15:00 – 15:15 Eric Jourdain: The SME Pact: liaising innovative SMEs and public procurement in France

15:15 – 15:45 Statements of participants

Hannes Pöcklhofer / Catherine Mc Enri / Anamaria Stroia / Gian Luigi Albano

15:45 – 16:15 Coffee break

Session 2: Public procurement networks in support of the Lead Market Initiative (cont.)

**16:15 – 17:30 Moderated plenary discussion on benefits and pitfalls of cross national public procurement networks:
Interview with two practitioners based on a brief scenario description**

Discussion: existing answers and open questions

17:30 – 17:45 Summary and conclusions

19:00 – 20:30 Touristic walking tour ending at the restaurant

**20:30 Workshop dinner at “Koetjes en Kalfjes”
(Frederikstraat 34-36)**

Session 3: Scope and activities of public procurement networks in support of the lead market areas

09:00 – 09:15 Keith Sequeira: Intro to the consultation and on objectives of supporting lead market public procurement networks

09:15 - 09:30 Statements on the background and scope of each lead market area

09:30 – 10:30 Discussion on particular objectives and scope

10:30 – 11:00 Coffee break

11:00 – 11:10 Introduction on activities in lead market public procurement networks

11:10 – 11:50 Discussion on activities

Session 3: Scope and activities of public procurement networks in support of the lead market areas (cont.)

11:50 – 12:00 Introduction on modalities and types of participants in lead market public procurement networks

12:00 – 12:45 Discussion on modalities and types of participants

12:45 – 13:30 Lunch

13:30 – 14:00 Discussion on points missing / open questions / follow-ups needed

14:00 – 14:30 Keith Sequeira, Wouter Stolwijk and participants from different Member States: Closing remarks